

Business Development Manager

Michael Page • Gold Coast & Hinterland QLD



Base pay

\$70,000 - \$80,000



Work type

Full time



Contract type

Permanent

Perks

CAR ALLOWANCE

TRAINING

Skills

SALES

BUSINESS DEVELOPMENT

MEET SALES

Full job description

- Join a global company with over 100+ years of experience
- Currently in a growth stage within the Australian market

About Our Client

Our Client is a distinguished Organisation in the Media and Advertising space with a global presence. They currently have a need for an energetic Business Development Manager to join their team selling their innovative SaaS based solution.

Job Description

- Managing sales cycles end-to-end, targeting local businesses and building relationships through client-facing meetings
- Contacting and investigating new business opportunities
- Understand client needs and offer tailored solutions
- Manage your own desk, without supervision

The Successful Applicant

- Demonstrated experience working in an autonomous, B2B, client-facing

Job details



Date posted

01 Apr 2022



Expired On

08 Aug 2022



Category

Sales



Occupation

New Business Development



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Job mode

Standard business hours



Industry

SOFTWARE & SERVICES



Sector

Work Authorisation



AUSTRALIAN CITIZEN / PERMANENT RESIDENT

role

- Drive and motivation to meet sales KPI's
- Hunger for continuous training and development
- Ability to build long-term partnerships

What's on Offer

On offer is a permanent opportunity with a prominent Media and Advertising Organisation. Attractive remuneration, bonus incentives and car allowance with dedicated training of SaaS product and high level of autonomy.